

FPC Pricing

Annual Cash Cost Formula

Annual cash cost = Member Dues + Activity Participation - Time Contributed (secondments)

Member Dues

Unlike other organizations, FPC member dues cover only basic overhead—not specific activities or collaborations. We do this to keep our overheads low, and to ensure accountability: your funds are only pooled for activities you support.

Member dues are per user, not per company.

Company Size (€M)	1 User	2-5 Users	>5 Users
<5	320	320	320
5-20	1,920	1,536	1,344
20-100	2,560	2,048	1,792
>100	3,840	3,072	2,688

If a user joins partway through the year, rates will be prorated.

Activity participation

There are three types of activities you can opt-into as a member of FPC:

- Projects – Collaborate with other manufacturers to co-create specific outputs, such as reports or guides.
- Hubs – Align with other manufacturers to advocate with external entities using a unified voice.
- Communities of Practice – Engage with peers to share knowledge, learn from each other, and support implementation efforts.

For planning purposes, each type of activity has a maximum cash opt-in fee, which can be offset by contributions of time.

Activity	Max Fees (€)*				Min Participation
	Company size (M EUR)				
	<5	5-20	20-100	>100	

Projects <i>(co-creation)</i> <i>(per company)</i>	833	5,000	6,666	10,000	Determined based on project cost.
Hubs <i>(alignment & advocacy)</i> <i>(per company)</i>	229	1,375	1,834	2,750	Determined based on project cost.
Communities of Practice <i>(implementation)</i> <i>(per user)</i>	42	250	333	500	Determined based on project cost.

Time contributed (secondments)

When we say we value your time, we mean it literally. If you contribute time to specific activities that you've opted into, we value it and net it off against contributions of cash. The more time you give, the more we value it. Expertise levels are set based on an honor system.¹

Expertise	Contribution Level - Days per Year		
	<10	10-30	>30
Low	€250	€ 275	€300
Medium	€313	€344	€375
High	€450	€495	€540

Simple & Transparent Process

¹ **Low (Entry-Level):** Individuals still developing their skills and industry knowledge, primarily focused on execution rather than strategy, and requiring supervision.

Medium (Mid-Level Technical/Professional): Professionals with specialized knowledge or technical expertise who can work independently and contribute to strategy but do not drive high-level decision-making.

High (Senior Management/Leadership): Experienced leaders responsible for setting strategy, managing teams, or leading an organization, often making high-level decisions and influencing their industry.

At the start of the year, you tell us how many users your company will have, which activities they might join, and how much time they expect to contribute. You pay upfront based on these estimates. At year-end, we reconcile. For example:

- If you've contributed more time than planned, you earn credits for future activities.
- Or, if many manufacturers opt-into an activity, bringing the cost per manufacturer down, you earn credits for future activities.
- Or, if the actual cost per activity is less than budget, you earn credits for future activities.
- Or, if we receive donations from non-manufacturers for specific activities, bringing the cost per manufacturer down, you earn credits for future activities.

We're building a member portal that will let you track all of this in real time.

We know this is a different way of working, but we believe it's the future of collaboration. This approach keeps us lean, accountable, and focused on bottom-up participation rather than imposing a top-down vision.

Become a Co-Founder

If you think this all sounds pretty great, we'd love it if you considered becoming a Co-Founder. Becoming a co-founder requires a **one-time donation** that supports us with the up-front cash we need to get started as well as ensures our credibility at launch. Co-Founder donations are set based on company size. You'll get a rotating board seat² and permanent "Co-Founder" title.

Total Company Size (EUR M)	Co-founder donation
<5	1,250
5<20	7,500
20-100	10,000
>100	15,000

Companies that commit by 31 May 2025 will receive a 15% discount on their co-founder donation and will have the option to pay in two installments:

First installment due by 31 July 2025

Second installment due by 31 December 2025

Companies that commit between 1 June and 31 July 2025 will not be eligible for the discount, and payment will likely need to be made in a single installment by 31 August 2025.

² More information about FPC governance available upon request.